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Endeavour Solutions

Saving on Microsoft ERP and CRM Implementations with Remote Excellence



solutions for a diverse clientele, including nonprofit organizations, government entities, and the private sector.

Endeavour's pricing strategy particularly stands out as a major source of financial relief for their American clients. Consulting services, usually ranging between \$200 and \$260 per hour in the U.S., are offered at the same rate but in Canadian dollars, affording U.S. businesses significant savings due to the USD to CAD exchange rate. This clever pricing model, combined with expert guidance and operational enhancements, results in a 25 to 30 percent cost reduction on projects, enabling SMB, mid-market and enterprise clients to fully leverage the benefits of affordable Microsoft Cloud Business Application subscriptions, while mitigating the implementation costs associated with their digital transformation.

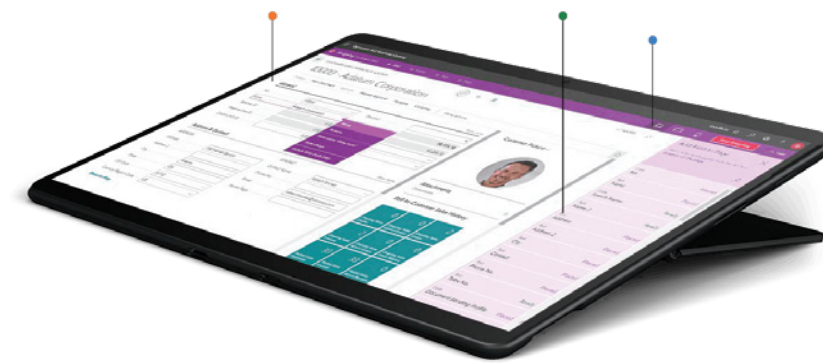
Adding to this strategic advantage, Scott Jorgens, Director of Marketing at Endeavour, emphasizes the company's assurance of timely and accessible service delivery. "Ensuring that businesses have the right knowledge and skills readily available is crucial. Equally important is the timing of these services to align with local business needs across multiple time zones," Jorgens explains.

Endeavour's inhouse team of North American consultants spans across the Eastern Seaboard and Central U.S., including Texas, supporting both Eastern and Mountain time zones— Moreover, with a strategic foothold in Vancouver Canada, Endeavour is ideally positioned to service clients up and down the entire U.S. Pacific Coast, ensuring every client receives expert assistance via Endeavour's remote consulting services model.

Endeavour Solutions is a leading Microsoft Dynamics Cloud Solutions Partner in Canada and the U.S., recognized for its people-driven approach, value-based principles, and results-oriented performance. Over the years, this national firm has earned a reputation for expertly handling remote Microsoft solution implementations and support for U.S. companies, turning potentially disruptive integrations and upgrades into smooth, well-managed transitions.

The company's coast-to-coast market presence is bolstered by the deep expertise

of its sizable consulting team across three primary business lines. While one-third of their team focuses on Dynamics GP, an on-premise ERP system, another third of their group specializes in the implementation and migration to Dynamics 365 Business Central, a cloud-based ERP solution, reflecting the industry's shift toward modern AI-enhanced cloud services. The final segment of Endeavour's team, dubbed PurelyCRM, is dedicated to Dynamics 365 CRM and the Power Platform, employing Agile methodologies, storyboards and varied user scenarios to deliver exclusive

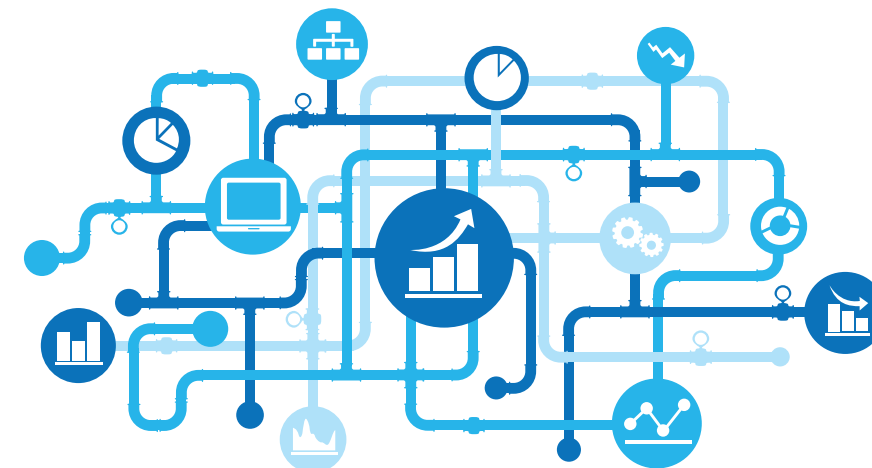


We aim to hit the proverbial reset button and reevaluate your current business applications. We take a moment to consider what you want for your organization, and that's how we can always guide you to achieve the most productive and profitable Microsoft ERP, CRM and Cloud implementations

Dedicated to helping clients make their Microsoft Business Applications work for them, Endeavour's approach to solution design is to spend a fair bit of time with clients in the pre-sales, analysis and design phases of a project, ensuring the systems are designed to support current and future business needs rather

than being constrained by under-scoped fixed price or fixed scope projects.

The team's use of the Microsoft low-code and no-code development platform further simplifies the configuration process and establishes a robust framework for adopting best-of-breed designs and practices. This ensures solutions are



built on proven frameworks that lead to successful outcomes for its diverse clientele.

A recent New York client collaboration exemplifies its effectiveness. The client sought a comprehensive implementation of Microsoft Dynamics 365 Business Central. Endeavour's expert consultants, leveraging remote tools like Microsoft Teams and video meetings, gathered the necessary inputs to execute this complex project with precision and efficiency. The success of this implementation was so impactful that the client subsequently entrusted Endeavour with the development of a new Microsoft Dynamics 365 CRM system for their sales and marketing departments.

This is but one of many success stories. With offices in Toronto, Halifax, Vancouver, Montréal, Edmonton and London, Endeavour's team of Microsoft consultants supports more than 900 active clients across North America, earning a long list of glowing testimonials from satisfied customers.

One such testimonial comes from a company's VP of Finance, who stated, "We chose to work with Endeavour as our Microsoft support partners because their consultants were talented, the price was good and overall, Canadians are more friendly and easy to work with." Similar sentiments are echoed by many other clients, who affirm Endeavour's exceptional level of service.

Encapsulating this client-centric approach, Steve Ewing, Vice President sums up, "We aim to hit the proverbial reset button and reevaluate each client's current business applications. We take a moment to consider what they want for their organization, and that's how we can always guide them through the effort to deliver the most productive and profitable Microsoft ERP, CRM and Cloud implementations." **CR**